

Brainerd MSA

- 33.0% **- 25.5%** **- 2.9%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	March			Rolling 12 Months		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	179	120	-33.0%	2,461	2,321	-5.7%
Closed Sales	102	76	-25.5%	2,189	1,863	-14.9%
Median Sales Price*	\$280,000	\$271,950	-2.9%	\$285,000	\$330,000	+ 15.8%
Average Sales Price*	\$367,451	\$377,390	+ 2.7%	\$380,696	\$432,136	+ 13.5%
Price Per Square Foot*	\$205	\$234	+ 13.8%	\$211	\$232	+ 9.9%
Percent of Original List Price Received*	99.1%	98.3%	-0.8%	100.1%	99.0%	-1.1%
Days on Market Until Sale	69	74	+ 7.2%	38	35	-7.9%
Inventory of Homes for Sale	237	220	-7.2%	--	--	--
Months Supply of Inventory	1.3	1.4	+ 7.7%	--	--	--

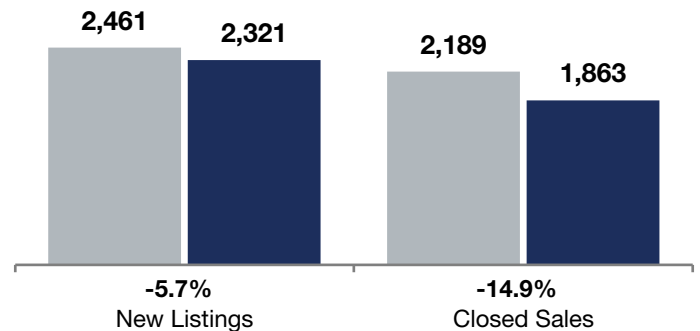
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

March

■ 2022 ■ 2023

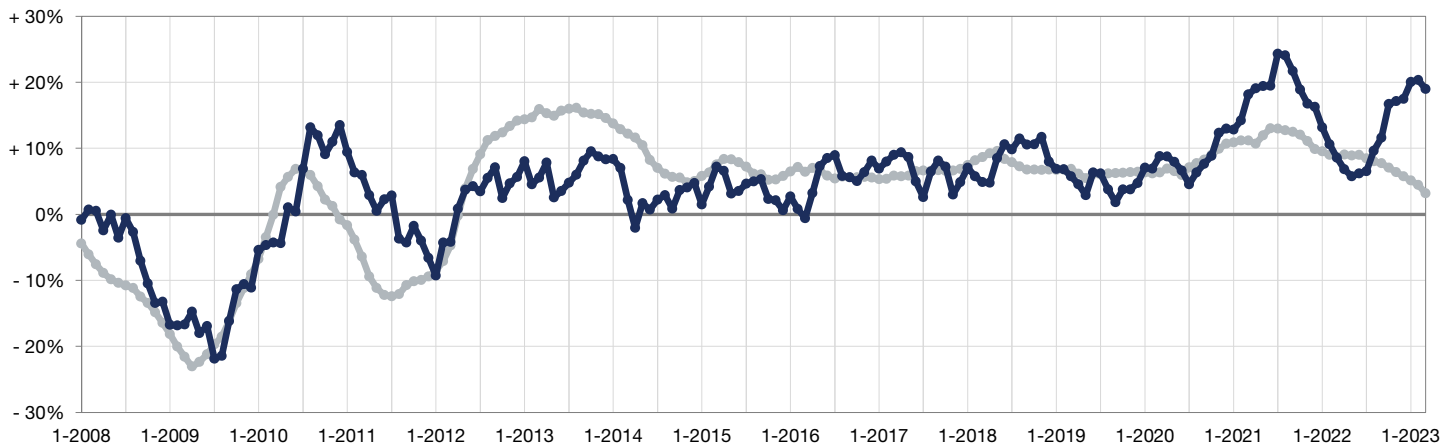
Rolling 12 Months

■ 2022 ■ 2023



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region (light blue line)
Brainerd MSA (dark blue line)



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.